



**CENTRE FOR SECURITY COOPERATION**

*Annex A*

## Overview

### First Regional Meeting of Heads of Defence Procurement Departments

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<b>Dates</b>	18 April 2011
<b>Venue(s)</b>	Budva, Montenegro
<b>Background</b>	Procurement is among the most strategically relevant and financially difficult segments of national defence systems. Whether we talk of post-conflict, emerging or long-established national defence systems, the question of procurement is bound to receive attention of the whole nation. The military have certain requirements; politicians wrap those requirements into their current issues; while the media and the general public see it from the socio-economic perspective. This triangle makes the question of military procurement extremely delicate to discuss and equally difficult to execute, particularly in the case of transitional economies. Bringing all those three stakeholders together is, by default, a national issue. Nevertheless, by being aware of the positions of the other two stakeholders and by attempting to reduce the overall national costs both in funds and in quantity, the military can ease the way for the accomplishment of its procurement agenda. Furthermore, military procurement ensures, by all means, the fulfilment of the long-term interests of the other two stakeholders – primarily through the provision of general security and higher effectiveness and efficiency of defence resources. For this reason, representatives from Defence Policy Departments are also more than expected and invited to take part in the meeting.
<b>Purpose &amp; Objectives</b>	<p>The purpose of this meeting is to bring together the Heads of Procurement Departments from SEE countries who should be able to:</p> <ul style="list-style-type: none"><li>a) provide a list of short, medium and long term procurement projects (both large scale and small scale) with details on whether these are already fully funded or not, and to indicate which projects require additional multinational cooperation if they are to be realised;</li><li>b) extend the analysis of the potential obstacles that might obstruct multinational cooperation, such as issues concerning legal, industrial, technical or military specifications;</li><li>c) demonstrate willingness to seek concrete means and give firm commitments in terms of overcoming obstacles in the process of the execution of procurement projects.</li></ul>
<b>Participants</b>	Participants: Heads of Defence Procurement Departments from the SEE countries. Authorised representatives of Defence Policy Departments from the SEE countries are also most welcome to participate.
<b>Methodology</b>	Meeting will comprise working exchange of current procurement matters with a view to overcoming difficulties on the way to successful fulfilment of procurement issues.
<b>POC</b>	Lt Col Neven BAJIC SSR Pillar, SME, Activity Coordinator Tel. 00385 1 333 0 853 Fax: 00385 1 333 0 834; E-mail Address: <a href="mailto:nbajic@racviac.org">nbajic@racviac.org</a> Web: <a href="http://www.racviac.org">www.racviac.org</a>